

# Cost Optimisation

## SERVICE OVERVIEW



### The Service

Leading Resolutions cost transparency process delivers a qualified view of your cost base, delivering informed current market comparisons to underpin any cost management activity.

#### Safely Reduce IT Costs

IT leaders are obligated to contribute to organisation wide cost-cutting efforts and must continuously demonstrate fiscal responsibility.

#### Business Users Onboard

Effectively involving and communicating the cost down strategy to key business stakeholders can help turn them into your biggest advocates.

#### Protect IT's Core Capabilities & the Business User

Ensure you understand how potential IT cost down initiatives will impact the organisation as a whole.

#### Don't do more than you need to

Investing time at the outset to understand the magnitude and timing will ensure that initiatives are not misaligned with your mandate.

### How we deliver

IT leaders are obligated to contribute to organisation wide cost management activities and continuously demonstrate fiscal responsibility.

Our structured approach categorises IT spend across key business services capturing the internal cost model at a level of granularity that enables greater understanding of the drivers and construct of core services and IT outflows. This clarity of data identifies opportunities for the IT team to optimise IT run costs and potentially divert investment for innovation.

As part of this service, we carry out independent diagnostics and benchmarking on specific areas such as telephony, network and cloud in order to deliver factual information on costs and spending.

Investing this time at the outset to understand the true costings and make-up of the IT landscape ensures that future spend is directed into those projects that deliver the most return on investment.

The output generated during this process supports the communication of the cost down strategy to key business managers and has proven to encourage them to engage and align with the process of employing the most cost-effective technology to deliver the goals and objectives of the business.

### Our Approach:

- 1. Discovery** = Detailed review of your vendor landscape in the sample area to create a contracts database. High level IT vendor spend market assessment.
- 2. Analysis** = Review drivers, attributes, level of management attention of each line item.
- 3. Opportunity for Action** = Assess and extrapolate findings against our standard process model and develop actions.
- 4. Report** = Map output and develop action plan.

The sample audit will be undertaken over a 6 week period and conducted by three of our senior IT Consultants. Where appropriate, we will also engage the services of our Subject Matter Experts to carry out targeted assessments.

Find out how Leading Resolutions can help your company:

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How We Deliver

We secure the leading experts in our field and with more than 20 years of success in employing the best people and delivering change in every wave of tech, we have the resources and knowledge to assess your digital transformation requirements skilfully and fairly as an external adviser.

About Us

We intimately understand the complex and interconnected world of the CIO.

With 20 years of IP and development within our CIO service portfolio, we provide repeatable solutions that enable CIOs to fast-track key initiatives with the certainty of outcome, typically shortening delivery timescales by 33%. We have a proven track record of high-quality delivery on over 1,000 client projects resulting in 95% of CIOs re-engaging us when they move to new organisations.

We work with the key stakeholders in your organisation to assess your current situation, your ideal journey to change and what success looks like for your organisation. We look at the skills you have, identify undiscovered knowledge, and uncover gaps. Using the learning from these frank and open sessions, we present a plan for skills growth through training, personal development and if necessary, recruitment.



Leading Resolutions were key to the success of this significant programme which fundamentally changed our business. The team led this complex programme with great sensitivity and drive; always operating with our best interests at heart. They were pivotal in ensuring that the product was launched in a timely and cost effective way and I would not hesitate to recommend Leading Resolutions as a strategic partner.

**Additional Services**

- We have a range of services available with products and expertise in the following areas:
- Preparing for cloud transformation: Cloud Readiness Assessment
- Transformation strategy development & implementation
- Service re-design including the enabling architectures and operating models
- Sourcing and procurement strategy and support
- Migration planning, implementation and go-live support
- Ongoing assurance, including ROI tracking and horizon scanning for new technology adoption



Leading Resolutions transforms business through the intelligent use of digital technology